



**Tshwane University
of Technology**
We empower people



Business School



Message from the Director

Dear Prospective Postgraduate Student

This is an exciting time to be joining TUT's Business School.

We have been busy refurbishing our seven storey building to make it into a superb modern facility for postgraduate education in business, management and entrepreneurship. A fully equipped library with comprehensive digital database access, WIFI, inter-active classroom technology, dynamic work spaces and smart walls, real-time financial and business news and current affairs coverage, and with much evidence of creativity in all that is around you is only part of the initiatives we have taken so far.

On academic matters, our teaching faculty members are all with post-graduate qualifications and senior level business experience. I am continuing our recruitment drive for experts so that we can reach our goal of becoming an exemplar of what a University of Technology Business School should be - with engineering, entrepreneurial technology and biosciences becoming an important core strand in our curriculum.

As the only Business School in the Tshwane Metropole, we are right in the middle of the nation's leadership, power and influence. As such, I am determined that we should create an environment that enables all our students and staff to think ambitiously and to act with a great sense of resourcefulness towards lofty goals.

Finally, I am also keen that our fraternity should have an enjoyable time while at our Business School. This is why we have a growing range of social activities to compliment your academic and professional development.

I hope you too will agree with me that this is the right time to join TUT Business School.

I look forward to the opportunity of welcoming you to our School.

Prof, Dr Kanes Rajah
Director: Business School

Facilities and Resources

Library

The Business School's brand new library is equipped with a full range of books and has access to all the relevant digital research databases. Inter-library loan facilities, and adjoining computer laboratory where up to date qualitative and quantitative research software form part of these extensive resources.

Programmes

MBA Programme

The TUT Business School MBA programme focuses on developing and preparing professionals and entrepreneurs for strategic and leadership roles. So, for a transitional economy like South Africa we train our graduates to develop vision, and to have insight and courage to :

1. take bold decisions to create more successful and profitable organizations and communities
2. establish social entrepreneurship when creating new value and sustainable enterprise
3. promote a 'can do' attitude in all that they do and in everyone they do business with





Quality Curriculum

Our curriculum comprises a range of highly rated courses which have been designed to prepare the professional person who is aspiring for senior roles. We regularly modify and update our MBA courses to deliver up to date ideas and concepts. Our strong case study approach also helps us develop skills required by our graduates to become successful entrepreneurs and strategic managers such as the ability to 'think quickly on your feet', solve problems and to identify opportunities when confronted with challenges.

Quality Facilitators

Our highly experienced teaching faculty will ensure that you are presented with contemporary ideas from both academic research and real time market developments. Thanks to our dynamic approach to recruitment we have an enthusiastic teaching faculty of subject specialists many with international credentials.

Quality Students

The Business School focuses on quality rather than quantity. Only a limited number of students are chosen annually, after careful selection.

Quality Continuous Professional Development

After you have completed your MBA, the Business School will continue to be there for you to help you stay abreast of the latest trends in business, politics and society with its suite of Professional and Executive Development Programmes.



Entrance Requirements

- A National Diploma that leads to a Bachelor's Degree in Technology or another M+3 (NQF Level 6) qualification or combination of qualifications that has been evaluated as being equal to the former
- Comprehensive application form
- A compulsory psychometric test
- A minimum of five years working experience in a business related environment
- Minimum age of 25 years
- Selection interview

Application Procedure

Contact the MBA office via e-mail or visit our website for application forms. The closing date for applications is 29 October 2011.

An administration fee of R210 and a psychometric fee of R300 is payable when applying.

Enquiries

Ms Trophy Komane
 Departmental Administrator: MBA Office
 Tel. 012 382 3037
 Fax. 012 382 3051
 E-mail: komaneT1@tut.ac.za



What our MBA class representatives 2010 - 2011 have to say about the MBA



Frances Roets
(Student Rep 2010)

“The MBA course had broadened my horizons within so many facets. I am learning about business aspects that I have never known existed. Now, I am changing my own destiny!”

Training Consultant
BIHRD Consulting



Kaashni Pillay
(Student Rep 2010)

“Being ready for classes at 7am on a Saturday morning is something I really look forward to, since this means I'm one day closer to achieving my MBA degree!! This learning experience has opened doors to a better understanding of life, people, the world and how it works. It has given me confidence and the knowledge that everything is possible and that boundaries are only what we ourselves create.”

Senior Clinical Research Associate
Pfizer Laboratories (Pty) Ltd



Mojirola Osoba
(Student Rep - 2011)

“Tshwane University of Technology is a place for freedom and fun; we all have trust in each other. It's like a home...And we're all one big happy family. The lecturers, the staff and my fellow students are great, they are supportive and always ready to share. I love how we are treated, and I even like to learn.

My grades are good, and I feel confident and motivated. TUT is one in a million. TUT is not just a university but a team of supportive lecturers, dynamic staff and cooperative students. When you are there, it isn't a module you are taking but an adventure.

Patricia Nyandoro
(Student Rep - 2011)



“Before joining the MBA programme at TUT Business School, I was just a follower, now I am a true leader.

Deputy Nursing Manager
MediClinic Muelmed



Mr Kgodiso Mashile
(Student Rep 2011)

“I regard every challenge offers a gift of opportunity just like how it was when I started with the TUT Business School MBA programme. It has expanded my knowledge with the fundamental elements of business management, their integrative nature and relationships. The school has a dynamic learning environment which provides a unique opportunity to engage and share experiences with my fellow students.

Senior Project Manager (Civil Engineering Technologist)
Inhlakanipho Consultants



Sharon Makhola
(Student Rep - 2011)

“During my career, I have always looked to learn from those who knew better and more. The MBA offered at TUT gave me professionalism and efficiency, staffed by a world-class team of professors and lecturers. It is organised with the highest level of professionalism and efficiency. The MBA offered at TUT has given me an opportunity to take my quest for knowledge to another dimension.”

Key Accounts Sales Executive
Protea Hotel Wanderers



Suvitha Gosai
(Student Rep - 2011)

“The TUT MBA has been a truly rewarding and growing life experience. It has taught me most importantly - that nothing in life is to be feared, it only needs to be understood”.

M Tech: Organisational Leadership

NQF level: 9

Admission Requirements

Minimum academic requirements

A candidate must meet the following specific requirements for the programme:

A Bachelor's Degree in Technology: Organisational Leadership or any equivalent qualification (M+4)

Selection Criteria

Admission is subject to selection.

Applicants for the MTech programme must submit an abstract research proposal of 150 words which will be considered together with their application form by a panel. Those who are successful will be required to register as a postgraduate student of the university. This will facilitate the use of university resources such as the library as well provision of a research supervisor. Registered students will be required to complete a full research proposal within six months.

Duration

A minimum of one year and a maximum of two years for the research project. Students must re-register each year for this qualification.

Structure

This qualification consists of a research project that has to be recorded in the form of a dissertation. An article, based on the research and approved by the supervisor, should have been submitted to a peer-evaluated accredited journal as a pre-condition of acceptance of the dissertation for examination. A draft version of the article, with acknowledgement of receipt by the journal, should be submitted with the dissertation.

What are the Pros and Cons of the MTech: Organisational Leadership?

The focus of the research can come from within the broad scope of Organisational Leadership. It is expected that the specific area of research should make a positive contribution to local, national and international trends. It should demonstrate significant competence of the candidate to undertake and conduct research. The evaluation, analysis and interpretation of the findings and the presentation of relevant conclusions will form an important part of the programme. Research themes will not only be defined based on short-term needs but can also be visionary. They may even identify areas of future potential that would require the University to build competencies in order to remain a premier research institution.

Due Date for Applications

Applicants can apply from January to October.

Enquiries

Marisa Frouws
Departmental Administrator: Research Office
Email: frouwsm@tut.ac.za
Tel. 012 382 3004
Fax 012 382 3052



Leading from the front



Leading from behind

D Tech: Organisational Leadership and D Tech: Business Administration

NQF level:10

Admission Requirements

Minimum academic requirements

A candidate must meet the following specific requirements for the programme: For the D Tech: Organisational Leadership Students must have a Master's Degree in Technology: Organisational Leadership or any equivalent qualification (M+5). For the D Tech: Business Administration - Students must have a Masters Degree in Technology: Business Administration, an MBA or an equivalent qualification.

Selection Criteria

Admission is subject to selection.

Applicants for the DTech programme must submit an abstract research proposal of 150 words which will be considered together with their application form by a panel. Those who are successful will be required to register as a postgraduate student of the university. This will facilitate the use of university resources such as the library as well provision of a research supervisor. Registered students will be required to complete a full research proposal within six months.

Structure

This qualification consists of a research project that has to be recorded in the form of a thesis. A pre-condition for the thesis to be accepted for examination is for an article based on the research and approved by the supervisor, to have been submitted to a peer-reviewed accredited journal. A draft version of the article, with acknowledgement of receipt by the journal, should be submitted with the thesis.

Duration

A minimum of two years and a maximum of five years for the research project. Students must re-register each year for this qualification.

What are the Pros and Cons of the DTech:

Organisational leadership and the DTech: Business Administration?

At the doctoral level students are expected to research and report on a specific gap in the body of knowledge within any specific area of Organisational Leadership or Business Administration. The researcher will work with close guidance from academic supervisor(s) to establish new knowledge in the chosen field of study. The thesis which is presented for examination will show substantial empirical and other evidence and arguments in support of the conclusions reached. Often, the recommendations arising out of such a study will inform and advance public policy as well as having the potential to transform the body knowledge in a significant way.

Closing Date for Applications

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Talent development activities



Reception for 2011 Business School Graduates

The following DTech students graduated over the last two years:

2010

M Chanakira

Thesis Title: THE DEVELOPMENT OF A FRAMEWORK TO ANALYSE INTERNATIONALISATION IN THE MOBILE TELECOMMUNICATIONS INDUSTRY IN AFRICA.

G Molefe

Thesis Title: A PERFORMANCE-MEASUREMENT MODEL FOR ACADEMIC STAFF OF TSHWANE UNIVERSITY OF TECHNOLOGY

2011

W Nakanga

Thesis Title: THE IMPACT OF SMALL BUSINESS FINANCE AVAILABLE FOR ENTREPRENEURIAL DEVELOPMENT IN MALAWI

R Ramphal

Thesis Title: A QUALITY MODEL FOR SERVICES IN A SHARED SERVICE ENVIRONMENT



Prof Kanes Rajah with Dr Roy Ramphal at the 2011 graduation

Executive Programmes and Leadership

TUT Business School offers Executive Development programmes to junior, middle and senior managers from the public and private sectors. Presently TUT Business School are offering these programmes at Tsogo Sun.

- Generic programmes are developed to provide a range of transferable skills designed to assist managers develop into senior leadership roles.
- Bespoke programmes are focused on the specific needs of the individual, and/or teams and their respective job roles in relation to their organisational needs.

Typically programmes can be offered at NQF levels 5, 6 or higher.

Programme Objective

Our programmes are structured to combine theory and practice at the appropriate NQF level. These are then delivered with a high degree of market related practical examples for experiential learning.

Duration

The workshop type sessions are all client focused and can therefore range from a few days to being spread over several months.

Enquiries

Directors Office
PA: Ms Riana Knighton
KnightonR@tut.ac.za
Tel: 012 382 3003



“MLP developed my skills in dealing with financial budgeting in my work and developed my communication skills how to deal with difficult customers and employees. Planning and solving problems helped me to solve and address issues in a proper manner. Project Management helped me to plan and implement in time. The check list assists to monitor and follow the progress of the Project. The programme assisted in my promotion from Gaming Duty Manager to Deputy Gaming Manager.”

Graduate
 MLP programme

Ms Nono Malakoane
 Deputy Gaming Manager
 Emnotweni Casino,
 Tsogo Sun, Nelspruit

“Personally I would say that the MLP programme taught me the skills to be a more efficient Leader, it also showed me how to utilise those skills more effectively as a Manager and in turn achieve greater results from my Staff. The MLP course, has also allowed me to be promoted to H.O.D of Gaming.”

Graduate
 MLP programme

Mr Ferron Lee Somiah
 Head of Department :
 Gaming The Ridge Casino,
 Tsogo Sun, Witbank

Some Highlights of the Business School

TUT Business School believes in celebrating success. The School awards those who top their respective class list each year with a Top Achiever's certificate and memento. Recognition of top performance in each of the respective courses presented and the selection of the top student for each of the three years of the MBA programme is also a highlight of the annual event. Students graduating in the previous year are also recognised and congratulated in typical TUT Business School style.

All the Top Achievers of 2010

All the top achievers and graduates of 2010 with the TUT Business School Staff



Motivational Speaker Ridhwaan Harnaker

Presenting on 'Success and Failure' in our Passion Lecture Room and provoking a lively debate between the MBA Students.



Business School Staff Contact Details

Director of the Business School

Prof. Kanes K. Rajah
RajahKK@tut.ac.za

PA to Director of the Business School and Departmental Administrator

Riana Knighton
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Tel: 012 382 3003

MBA PROGRAMME

Prof Zeleke Worku
Associate Professor
Workuz@tut.ac.za

Departmental Administrator: MBA Office

Trophy Komane
Tel: 012 382 3037
KomaneT1@tut.ac.za

RESEARCH PROGRAMME

Research Leadership:

MBA Mini Dissertations

MTech, DTech Organisational Leadership

DTech Business Administration

Dr Ajay Garg
Senior Lecturer
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Departmental Administrator: MTech and DTech Organisational Leadership

Marisa Frouws
Department Administrator: Research Office
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HEQF & NEW PROGRAMMES

Dr Tumo Kele
Senior Lecturer
Tel: 012 382 3032
KeleTP@tut.ac.za

BUSINESS SCHOOL: MARKETING

Vinessa Naidoo
Senior Lecturer
Tel: 012 382 3039
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ENTERPRISE DEVELOPMENT & EXECUTIVE LEADERSHIP

Directors Office

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